



E-TEL
MANUFACTURERS REPRESENTATIVE

EST. 1985

Arlington®

Die-Cast, Snap-Tite, & Liquid - Tight Fittings, Communications Acc.

aifittings.com

\$500	\$1,250	From
Minimum	Prepaid	Houston

TEDDICO ELECTRICAL PRODUCTS



Weather proof boxes, Conduit bodies & Vapor Tight Fix.

teddicobwf.com

\$100	\$750	From
Minimum	Prepaid	Houston

cerrowire®

THHN, SER, SEU, NM-B

cerrowire.com

1000#	5000#	From
Minimum	Prepaid	Alabama



CHANNELL

High-Density Polyethylene Round and Rectangle Grade Level Boxes, In-Ground Vaults, Tier 22 Rating

channell.com

\$250	Call	From
Minimum	Prepaid	Rockwall



Heat Tracing Solutions

delta-therm.com

Call	Call	From
Minimum	Prepaid	Canada

EATON B-Line series

Strut & Acc., NEMA Encl., Ruff-IN, Spring Stl Fast & Cable Tray/ Flextray

eaton.com/us

\$100	Call	From
Minimum	Prepaid	Houston



Crouse-Hinds series

Steel Fittings/Boxes. LT Conn., Pre-Fab, Myers Hubs & WP Boxes

eaton.com/us

\$100	Call	From
Minimum	Prepaid	Houston



Bussmann series

Circuit Protection Products

eaton.com/us

\$150	\$400	From
Minimum	Prepaid	Missouri



Wiring Devices

Residential WD, Arrowhart Commercial & Industrial

eaton.com/us

\$100	\$2,000	From
Minimum	Prepaid	Dallas

electri-flex



Liqua-Tite, Steel & Aluminum Greenfields & Specialized Conduit

electriflex.com

\$300	\$1,500	From
Minimum	Prepaid	Houston

EZ-CRETE LLC

Precast Generator Pads, Light Pole Bases, Bollards, EV Charger Foundations Telecom & Equipment Pads

ez-crete.com

\$500	\$1,250	From
Minimum	Prepaid	Wisconsin

HellermannTyton

Cable Ties, Mounts, Wiring Ducts & Accessories

hellermanntyton.us

\$200	\$2,000	From
Minimum	Prepaid	Illinois



Time Clocks, Photo Cells, & SPD, ARISTA Lighting Controls

intermatic.com

\$100	\$500	From
Minimum	Prepaid	El Paso

Light Efficient Design

HID Replacement Lamps EV Chargers, Solar Lamps

led-llc.com

\$100	\$2,000	From
Minimum	Prepaid	California



A/C Disconnects, Temp. Power, Service Ent

midwestelectric.com

\$750	\$1,500	From
Minimum	Prepaid	Tennessee



\$250 Min
\$1,500 PPD

Steel & Aluminum Elbows. Couplings & Nipples, PVC coated



\$250	\$7,500	From
Minimum	Prepaid	Houston



INNOVAIR

Industrial and Commerical Heaters

ouellet.com/en-us

Call	Call	From
Minimum	Prepaid	Houston



Cords, MED-Volt, Alum Building Wire URD, Covered Overhead- GRD Rods

prioritywire.com

No	Call	From
Minimum	Prepaid	Houston



Manufacturing quality. Delivering service.

Bare CU, SEU/SER, XHHW-2, XLP/TC, IAC, Serviceplex, ServiceDrive & MC

servicewire.com

\$750	5000#	From
Minimum	Prepaid	Houston



Quick Electrical Gear Solutions Medium & Low Voltage Equipment Custom Fabrication, Class 1 Div 2

spikeelectric.com

No	No	From
Minimum	Prepaid	Houston



Fiberglass Conduit Systems

unitedfiberglass.com

Call	Call	From
Minimum	Prepaid	Ohio

UNIVERSAL® SECURITY INSTRUMENTS

Smoke Alarms, Carbon Monoxide Alarms, Combination Units for Residential and Light Commercial Applications

universalsecurity.com

\$150	\$2,000	From
Minimum	Prepaid	Georgia



PVC

westerntube.com

PVC		From
\$15,000	Prepaid	Cali/Hou



Steel EMT, IMC, Rigid & Aluminum Conduit

westerntube.com

Aluminum	Steel	
2,000	10,000	From
Prepaid	Prepaid	Cali/ Hou

*Co-Load 8,000 lbs total between Steel, Alum & PVC *

1256 Greens Parkway
#100 Houston, TX 77067

Houston

Outside Sales

Kyle Ribbing
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Scott Boyd
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dietz@etelinc.com

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lisa@etelinc.com

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Austin, TX 78729

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Conduit & Fittings			
Manufacturer	Primary Contact	Back-up Contacts	Buying Group
Arlington Industries	Derek Roesler	Karen	AD/IMARK
Crouse-Hinds	Justin Miks	All	
Electri-Flex	Justin Miks	Derek	AD/IMARK
NEC	Justin Miks	Derek & Stephen	
Western Tube	Stephen Meek	All	AD/IMARK
Western Tube PVC	Stephen Meek	Karen	
United Fiberglass	David Amerson		
Engineered Products			
B-Line by Eaton	Mary Durrett	Stephen, & Karen & Tracey	
BWF	David Amerson	Stephen & Derek	
Delta Therm	David Amerson	Stephen & Justin	
Eaton Wiring Devices	David Amerson	Derek & Justin	
Bussman	David Amerson	Stephen	
HellermannTyton	David Amerson	Karen	
Intermatic	David Amerson	Stephen & Derek	AD/IMARK
Light Efficient Design	Derek Roesler	David	
Channell	Derek Roesler	Justin	
Midwest Electric	Stephen Meek	David	IMARK
USI	David Amerson		
Ouellet	David Amerson	Stephen & Justin	AD/IMARK
EZ-Crete	Karen Hernandez	Justin	
Spike Electric Controls	Justin Miks	Stephen	
Wire & Cable			
Cerrowire	Derek Roesler	All	AD/IMARK
Priority Wire & Cable	David Amerson	Justin & Brandon	
Service Wire	Justin Miks	Derek & Brandon	

Demand Specialists:

Jamie Johnson- Sales Engineer **Dan London - Contractor Specialist**

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